

**SMSM membukukan Penjualan Bersih
Konsolidasian Rp1,97 Triliun untuk
Semester Pertama Tahun Buku 2021**

Hari ini, PT Selamat Sempurna Tbk (SMSM/the “Company”) mengumumkan kinerja Perseroan untuk semester pertama tahun buku 2021.

Penjualan bersih konsolidasian Perseroan pada semester pertama tahun buku 2021 sebesar Rp1,97 triliun, 35% lebih tinggi dibandingkan dengan periode yang sama tahun lalu. Laba bersih* Perseroan sebesar Rp314 miliar, 55% lebih tinggi dibandingkan dengan periode yang sama tahun lalu.

*) *Laba bersih adalah laba periode berjalan yang diatribusikan kepada pemilik entitas induk, yaitu pemegang saham SMSM.*

Kinerja SMSM pada semester pertama tahun buku 2021 menunjukkan pemulihan yang cukup baik, jika dibandingkan dengan periode yang sama tahun lalu. Selama periode semester pertama tahun buku 2021, Perseroan berusaha untuk menjalankan bisnisnya secara simpel, ramping, dan efisien sehingga Perseroan mampu mempertahankan margin laba kotor, margin laba operasi, dan margin laba bersih dengan posisi yang lebih baik dibandingkan dengan posisi sebelum pandemi COVID-19.

**SMSM booked Consolidated Net Sales
of Rp1.97 Trillion for the
1st Half of the 2021 Financial Year**

PT Selamat Sempurna Tbk (SMSM/the “Company”) today announced the Company’s performance for the 1st half of the 2021 financial year.

The Company’s consolidated net sales for the 1st half of the 2021 financial year was Rp1.97 trillion, increase of 35% from the comparable period last year. The Company’s net income* was Rp314 billion, 55% higher from the comparable period last year.

*) *Net income is profit for the period attributable to owners of the parent entity, i.e. SMSM’s shareholders.*

SMSM’s performance in the 1st half of the 2021 financial year showed a fairly good recovery, when compared to the same period last year. Throughout the 1st half of the 2021 financial year, the Company strives to conduct its business simple, lean, and efficient in which the Company was able to maintain the gross profit, operating profit, and net margin in a better position compare to position prior to the COVID-19 pandemic.

Rasio Keuangan | Financial Ratio

| Highlights | 6 Bulan Berakhir 6 Months Ended | | | Compare Q to Y | |
|--|------------------------------------|---------|-----------|----------------|------|
| | 1H 2021 | 1H 2020 | 1H 2019** | 1H 2021 | 2020 |
| Pertumbuhan Penjualan Bersih <i>Net Sales Growth</i> | 35% | | | | |
| Marjin Laba Bruto <i>Gross Profit Margin</i> | 32% | 30% | 28% | 32% | 32% |
| Marjin Laba Usaha <i>Operating Profit Margin</i> | 23% | 20% | 19% | 23% | 21% |
| Marjin Laba Bersih* <i>Profit Margin*</i> | 16% | 14% | 13% | 16% | 15% |
| Rasio Lancar <i>Current Ratio</i> | 354% | 542% | 479% | 354% | 576% |

*) Diatribusikan kepada pemilik entitas induk, yaitu pemegang saham SMSM | Attributable to owners of the parent entity, i.e. SMSM’s shareholders.

***) Informasi 1H2019 untuk referensi perbandingan kinerja Perseroan sebelum pandemi COVID-19 | The 1H2019 Information for reference comparison of the Company’s performance prior the COVID-19 pandemic.



PT SELAMAT SEMPURNA Tbk

MANUFACTURER OF AUTOMOTIVE PARTS
MEMBER OF ADR GROUP - AUTOMOTIVE DIVISION

Dalam Miliar Rupiah | In Billion IDR

| Highlights | 6 Bulan Berakhir 6 Months Ended | | Perubahan Change % | Compare Q to Y | |
|---|------------------------------------|---------|-------------------------|----------------|-------|
| | 1H 2021 | 1H 2020 | | 1H 2021 | 2020 |
| Penjualan Bersih <i>Net Sales</i> | 1.970 | 1.464 | 35% | 1.970 | 3,234 |
| Laba Bruto <i>Gross Profit</i> | 628 | 438 | 43% | 628 | 1,037 |
| Laba Usaha <i>Income from Operation</i> | 444 | 296 | 50% | 444 | 693 |
| Laba Periode Berjalan yang dapat diatribusikan kepada <i>Profit for the period attributable to:</i> | | | | | |
| Pemilik entitas induk <i>Owners of the parent entity</i> | 314 | 203 | 55% | 314 | 488 |
| Kepentingan non-pengendali <i>Non-controlling interests</i> | 35 | 22 | 63% | 35 | 51 |

Ratio Keuangan | Financial Ratio

| Highlights | 6 Bulan Berakhir 6 Months Ended | | Compare Q to Y | |
|---|------------------------------------|---------|----------------|------|
| | 1H 2021 | 1H 2020 | 1H 2021 | 2020 |
| Pertumbuhan Penjualan Bersih <i>Net Sales Growth</i> | 35% | | | |
| Pertumbuhan Total Aset <i>Total Asset Growth</i> | 18% | | 18% | |
| Pertumbuhan Total Ekuitas <i>Total Equity Growth</i> | 6% | | 6% | |
| Marjin Laba Bruto <i>Gross Profit Margin</i> | 32% | 30% | 32% | 32% |
| Marjin Laba Usaha <i>Operating Profit Margin</i> | 23% | 20% | 23% | 21% |
| Marjin Laba Bersih* <i>Profit Margin*</i> | 16% | 14% | 16% | 15% |
| Laba Bersih terhadap Aset <i>Return on Assets</i> | 9% | 7% | 9% | 16% |
| Laba Bersih terhadap Ekuitas <i>Return on Equity</i> | 12% | 8% | 12% | 20% |
| Rasio Liabilitas terhadap Jumlah Aset <i>Liabilities to Total Assets Ratio</i> | 29% | 21% | 29% | 22% |
| Rasio Liabilitas terhadap Jumlah Ekuitas <i>Liabilities to Total Equity Ratio</i> | 41% | 27% | 41% | 27% |
| Rasio Lancar <i>Current Ratio</i> | 354% | 542% | 354% | 576% |

*) Diatribusikan kepada pemilik entitas induk, yaitu pemegang saham SMSM | Attributable to owners of the parent entity, i.e. SMSM's shareholders.



PT SELAMAT SEMPURNA Tbk

MANUFACTURER OF AUTOMOTIVE PARTS
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Kinerja Penjualan | Sales Performance

Dalam Miliar Rupiah | In Billion IDR

| Market | 6 Bulan Berakhir 6 Months Ended | | Peningkatan (Penurunan) Increase (Decrease) | |
|------------------------|-----------------------------------|--------------|--|------------|
| | 1H 2021 | 1H 2020 | IDR | % |
| Indonesia | 631 | 470 | 161 | 34% |
| Luar Negeri Overseas | 1.339 | 994 | 345 | 35% |
| Total | 1.970 | 1.464 | 506 | 35% |

Dalam Miliar Rupiah | In Billion IDR

| Segmen Segment | 6 Bulan Berakhir 6 Months Ended | | Peningkatan (Penurunan) Increase (Decrease) | |
|-------------------------|-----------------------------------|--------------|--|------------|
| | 1H 2021 | 1H 2020 | IDR | % |
| Penyaring Filter | 1.443 | 1.100 | 343 | 31% |
| Radiator Radiator | 222 | 145 | 77 | 53% |
| Karoseri Body Maker | 97 | 45 | 52 | 116% |
| Distribusi Trading | 592 | 449 | 143 | 32% |
| Lain-lain Others | 197 | 151 | 46 | 30% |
| Eliminasi Elimination | (581) | (426) | (155) | 36% |
| Total | 1.970 | 1.464 | 506 | 35% |

Visibilitas mengenai prospek pasar dalam beberapa bulan mendatang tetap terbatas dan masih akan menantang hingga akhir tahun ini meskipun sebagian besar bisnis Perseroan dan Entitas Anaknya mengalami perbaikan di semester pertama tahun 2021 dibandingkan dengan periode yang sama tahun 2020. Perseroan akan tetap waspada terhadap berbagai dampak dari pandemi COVID-19 yang terjadi secara global dan domestik ini.

Perseroan akan tetap bersikap lebih konservatif dan selalu mempertimbangkan aspek manajemen risiko serta tetap berhati-hati dalam mengeksekusi berbagai strategi dan program, memperkuat posisi keuangan, memitigasi risiko penerimaan dari pelanggan, peningkatan efisiensi dan efektivitas setiap pengeluaran, selain tetap menjaga kesehatan dan keselamatan karyawan Perseroan.

Visibility as to the outlook of the market in the coming months remains limited and for the remainder of the year remains challenging despite the improvement seen in the most of the businesses of the Company's and its Subsidiaries on first half of 2021 compared with the same period in 2020. The Company will remain cautious to any impact from COVID-19 pandemic both in global and domestic.

The Company will remain more conservative and always take into account the aspect of risk management and remain cautiously in executing various strategies and programs, strengthening the financial position, mitigate the risk of receivables, improving the efficiency and effectiveness of each spending, in addition to maintaining the health and safety of the Company employees.
